

A message from **Randall Porter**



The AT&T Solution Provider. Uniting the strengths of two companies to bring the best communication solutions to your business.

Business is changing every day. Companies need the agility to effectively compete and win in their industries. AT&T's broad portfolio of voice, data, cloud, and mobility solutions can deliver secure, innovative, and integrated offers to help companies like yours to adapt to change in near real-time and meet the evolving needs of tomorrow.

AT&T is pleased to introduce **ZTrust Advisors** as an AT&T Solution Provider who can help you with your networking needs today and prepare you for the future as technology continues to evolve. To meet the communications needs of business customers like you, AT&T works with Solution Providers whose capabilities complement our own. AT&T Solution Providers sell nationally across our entire business portfolio including mobility, networking, IoT, collaboration, cybersecurity, and cloud. **ZTrust Advisors** has met stringent requirements to become an AT&T Solution Provider; they have undergone a rigorous on-boarding process that includes training on AT&T products, services, and processes. And, **ZTrust Advisors** has earned designation as a 2022 AT&T Tier 1 Level Solution Provider Champion – a designation earned based on their revenue contribution in the program and an indicator of proven expertise in providing solutions for customers.

We know it is crucial that you spend your valuable resources wisely and realize a high return on your telecommunications/networking investment. We are here to help. You can contact AT&T Channel Manager, Emile Garcia for more information at 407-782-1961 or eg1455@att.com. Or contact your AT&T Solution Provider **ZTrust Advisors** directly at **561-866-4538** and/or wendy@ztrustadvisors.com today for an assessment of your current technology needs. **ZTrust Advisors** can work with you to create a roadmap for how AT&T's integrated solutions can help to empower your business and prepare it for success and growth in the years to come.

Sincerely,

Randall Porter
Vice President - Indirect Channel
AT&T Integrated & Partner Solutions

Joe Drygas
Vice President - Public Sector, Education, Medical
AT&T Public Sector